



**EDA-HDQ-OIE-2020**  
**2020 Build to Scale Program - Concept Proposal**  
**Department of Commerce**

---

**GENERAL INFORMATION**


---

<b>Document Type:</b>	Grants Notice
<b>Funding Opportunity Number:</b>	EDA-HDQ-OIE-2020
<b>Funding Opportunity Title:</b>	2020 Build to Scale Program - Concept Proposal
<b>Opportunity Category:</b>	Discretionary
<b>Opportunity Category Explanation:</b>	
<b>Funding Instrument Type:</b>	Grant
<b>Category of Funding Activity:</b>	Other (see text field entitled "Explanation of Other Category of Funding Activity" for clarification)
<b>Category Explanation:</b>	Economic Development, Innovation and Entrepreneurship
<b>Expected Number of Awards:</b>	70
<b>CFDA Number(s):</b>	11.020 -- Cluster Grants
<b>Cost Sharing or Matching Requirement:</b>	Yes

<b>Version:</b>	Synopsis 4
<b>Posted Date:</b>	Feb 18, 2020
<b>Last Updated Date:</b>	Feb 18, 2020
<b>Original Closing Date for Applications:</b>	Mar 24, 2020
<b>Current Closing Date for Applications:</b>	Mar 24, 2020
<b>Archive Date:</b>	Mar 25, 2020
<b>Estimated Total Program Funding:</b>	\$35,000,000
<b>Award Ceiling:</b>	\$1,500,000
<b>Award Floor:</b>	\$1

---

**ELIGIBILITY**


---

<b>Eligible Applicants:</b>	Others (see text field entitled "Additional Information on Eligibility" for clarification)
<b>Additional Information on Eligibility:</b>	Eligible applicants for EDA financial assistance under this NOFO include:• A State;• An Indian tribe;• A city or other political subdivision of a State;• An entity whose application is supported by a State or a political subdivision of a State and that is— a nonprofit organization,- an institution of higher education,- a public-private partnership,- a science or research park, - a Federal laboratory, - a venture development organization, or- an economic development organization or similar entity; or• A consortium of any of the immediately aforementioned entities.EDA is not authorized to provide grants or cooperative agreements to individuals under this Program. Requests from individuals will not be considered for funding.

---

**ADDITIONAL INFORMATION**


---



**Agency Name:** Department of Commerce

**Description:**

EDA's Office of Innovation & Entrepreneurship is committed to furthering technology-based economic development initiatives that accelerate high quality job growth, create more economic opportunities, and support the future of the next generation of industry leading companies. To advance these goals, EDA awards grants through the Build to Scale Program (formerly the Regional Innovation Strategies Program) for activities designed to develop and support regional innovation initiatives.[1] EDA thereby advances the growth of connected, innovation-centric economies that increase job growth, enable the workforce of tomorrow, enhance global competitiveness, and foster global competitiveness through technology commercialization and entrepreneurship as described in Stevenson-Wydler Technology Innovation Act of 1980 (hereafter "Section 27").

The Build to Scale Program invites organizations who are aiding companies in developing the next generation of technologies to apply for funding. These organizations may be operating initiatives to unlock investment capital across a region or sector, operating programs to accelerate company growth, empowering the next generation of entrepreneurs, and/or enabling technology commercialization.

Under the Build to Scale Program, EDA is soliciting applications for three separate competitions:

- (1) the Venture Challenge,
- (2) the Capital Challenge, and
- (3) the Industry Challenge.

Applicants may apply to all three challenges but may only submit one application per competition.

The initial step in this process is to provide EDA a **Concept Proposal by 03/24/2020**, electronically via email to [applyB2S@eda.gov](mailto:applyB2S@eda.gov). Applicants are advised to read carefully the Concept Proposal requirements and submission information provided in Section D (p.8) of the attached NOFO. Once the Concept Proposal process is complete, EDA will invite Full

Applications from those who submitted Concept Proposals. EDA will only review Full Applications submitted by applicants who submitted a Concept Proposal by the Concept Proposal Deadline.

Applicants must provide a matching share from non-Federal sources of at least 50 percent of the total project cost; i.e., applicants must match each Federal dollar requested with at least one dollar of local match. See Section C.2 (p. 10) of this NOFO.

[1] Stevenson-Wydler Technology Innovation Act of 1980, Section 27(a)(2) defines regional innovation initiatives as geographically-bounded public or nonprofit activities or programs that address issues in local innovation systems in order to: (A) increase the success of innovation driven industry; (B) strengthen the competitiveness of industry through new product innovation and new technology adoption; (C) improve the pace of market readiness and overall commercialization of innovative research; (D) enhance the overall innovation capacity and long-term resilience of the region; (E) leverage the region's unique competitive strengths to stimulate innovation; and (F) increase the number of full-time equivalent employment opportunities within innovation-based business ventures in the geographic region.

---

**Link to Additional Information:** [EDA Office of Innovation & Entrepreneurship](#)

**Grantor Contact Information:** If you have difficulty accessing the full announcement electronically, please contact:

Office of Innovation & Entrepreneurship  
oie@eda.gov

Building Regional Economies Through Scalable Startups

---

