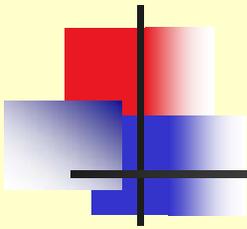


Services Available at the Government Contracting Assistance Center (GCAC)

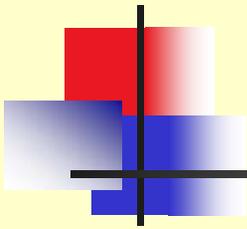


Renee Decker
Slippery Rock University of PA
April 27, 2006



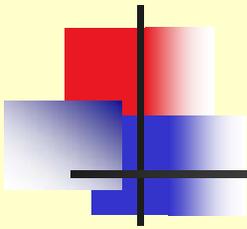
Government Contracting Assistance Center (GCAC)

- Procurement Technical Assistance Center (PTAC)
- Resource for businesses interested in selling products or services to federal, state and local government agencies
- Provide marketing and technical assistance related to government contracting



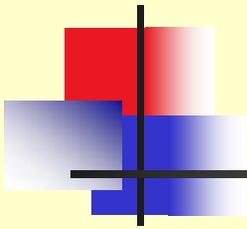
Government Contracting Assistance Center (GCAC)

- Established in 1989 at Slippery Rock University
- GCAC is a satellite office of the Government Agency Coordination Office (GACO) established in 1985 at California University of PA



GACO/GCAC Funding

- Funding for our program comes from the Defense Logistics Agency (DLA) and the Sarah Scaife Foundation
- Funded to assist businesses in Allegheny, Beaver, Butler, Washington and Greene counties



GACO/GCAC Office Locations

- California University of Pennsylvania

250 University Ave, Box 20, California, PA 15419

Phone 724-938-5881, Fax 724-938-4575

E-mail wojcik@cup.edu

- Pittsburgh Satellite Office

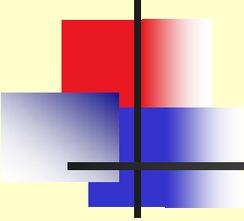
Riverside Center for Innovation

700 River Avenue, Suite 220

Pittsburgh, PA 15212

Phone 412-237-6098, Fax 412-237-6099

Email gacopso@earthlink.net



GACO/GCAC Office Locations

- Slippery Rock University Satellite Office
006 Eisenberg Classroom Building
Slippery Rock, PA 16057
Phone 724-738-2346, Fax 724 738-2168
E-mail: renee.decker@sru.edu

PTAC Locations in Western PA

PTAC	Contact	Counties
Government Agency Coordination Office (GACO)	Deborah Wojcik Phone: 724-938-5881 Email: wojcik@cup.edu	Allegheny, Beaver, Butler, Greene and Washington
Southwestern PA Commission (SPC)	Jamie Colecchi Phone: 412-391-5590 x325 Email: jcolecchi@spreregion.org	Allegheny
Northwest PA Regional Planning & Development Commission (NWRPDC)	Aubri Miner Phone: 814-677-4800 Email: aubrim@nwcommission.org	Clarion, Crawford, Erie, Forest, Lawrence, Mercer, Venango and Warren

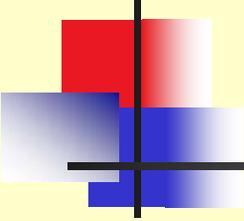
PTAC Locations in Western PA (Cont'd)

PTAC	Contact	Counties
Indiana University of PA	Ron Moreau Phone: 724-357-7824 Email: rfmoreau@iup.edu	Indiana and Armstrong
Private Industry Council of Westmoreland/ Fayette	Chuck Burtyk Phone: 724-836-2600 Email: Cburtyk@privateindustrycouncil.com	Westmoreland, Fayette

PTAC Locations in WV

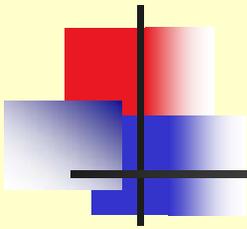
- Companies located in WV, can visit the Association of Procurement Technical Assistance Centers website to find the PTAC location nearest them.

www.aptac-us.org/new/Govt_Contracting/find.php



GACO/GCAC

- Currently assisting 1,608 businesses
- Assisted area businesses to obtain 22,999 contracts and subcontracts totaling \$1,677,864,314 (04/06)
- Per federal guidelines GACO/GCAC can be credited with creating or saving 45,729 jobs in western Pennsylvania since commencing operations in 1985



Services Available at GACO/GCAC

- Federal, State and Local Registrations and Certifications:

- * Central Contractor Registration (CCR)/Procurement Marketing & Access Network (PRO-Net)

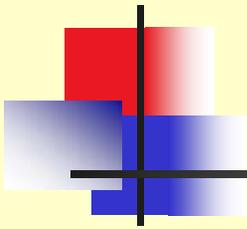
- <http://www.bpn.gov/ccr>

- * Online Representations and Certifications (ORCA)

- <http://orca.bpn.gov>

- * Wide Area Workflow (WAWF)

- <http://www.wawftraining.com>



Services Available at GACO/GCAC

- Federal, State and Local Registrations and Certifications:

- * Business Ownership Certifications

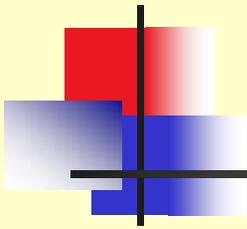
- 8(a) Program
- SDB Certification
- State MBE/WBE Certification
- Unified Certification Program

- * HUBZone Certification

- * Pennsylvania Vendor Registration

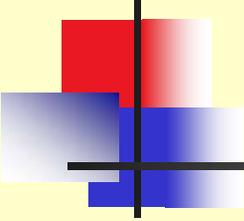
- * Local Bid Lists

Services Available at GACO/GCAC



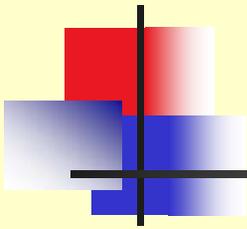
- Identifying Business Codes:
 - * Standard Industrial Classification (SIC) Codes
 - * North American Industry Classification System (NAICS) Codes
 - * Federal Supply Classification (FSC) Codes and/or Service Codes

Services Available at GACO/GCAC



- Notification of Bid Opportunities
- Technical Data
 - * Specifications and Standards
 - * Drawings
- Historical Cost Data

Services Available at GACO/GCAC



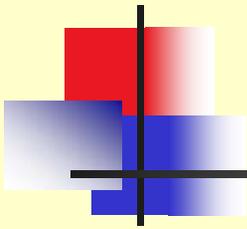
- Resource Library

- * FARs, DFARs, Online Publication Guide, Guides for Doing Business with Various Agencies, etc.

- eBusiness

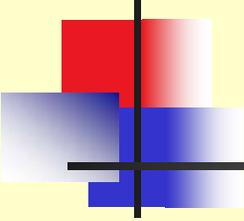
- Subcontracting

- Seminars and Procurement Fairs



Subcontracting Opportunities

- Register in CCR/PRO-Net at
- <http://www.bpn.gov/ccr>
- Access SUB-Net at <http://www.sba.gov>
- Access <http://www.acq.osd.mil/sadbu> to obtain a copy of “Subcontracting Opportunities with DOD Major Prime Contractors”
- Search award section of FedBizOpps
- Register into GACO/GCAC Subcontracting Match Program
- Attend seminars and procurement fairs



Getting Started...

- Complete a one page GACO/GCAC client application
- Schedule an appointment to meet with a GACO/GCAC counselor to create your government contracting profile

Questions?

